



## New Year, New Leadership: Meet the Presidents Driving Local Real Estate Associations

By Tawanna Carver, associate publisher

As we embark on a new year, local associations are invigorated by the infusion of new leadership. The Austin Board of REALTORS and the Williamson County Association of REALTORS proudly introduce their respective presidents for 2024, Kent Redding and Kim Dale. These esteemed individuals bring a wealth of experience and expertise to their positions, ensuring a promising future for their organizations.

Kent Redding, a distinguished professional with Berkshire Hathaway Texas Realty, assumes the role of president at the Austin Board of REALTORS. With a career marked by excellence and a deep understanding of the real estate industry, Redding is well-equipped to guide the association towards even greater heights. His proven track record of success, coupled with a passion for

fostering collaboration and growth within the real estate community, makes him an ideal leader for the Austin Board of REALTORS.

Meanwhile, the Williamson County Association of REALTORS welcomes Kim Dale as its president for 2024. Dale brings a wealth of knowledge and experience from her tenure at Realty Texas, where she has consistently demonstrated a commitment to professionalism and service. With her extensive network and strategic mindset, Dale is poised to strengthen the association's position as a leading force in Williamson County's real estate market.

Both Redding and Dale embody the qualities of effective leadership—vision, integrity, and a dedication to their respective communities. They

understand the unique challenges and opportunities facing the real estate industry in their regions and are ready to champion the interests of their members. By fostering collaboration, advocating for industry best practices, and staying abreast of emerging trends, they aim to ensure that their associations remain at the forefront of innovation and excellence.

Under their guidance, the Austin Board of REALTORS and the Williamson County Association of REALTORS can look forward to a year filled with growth, professional development, and enhanced member services. Redding and Dale will work tirelessly to provide resources, educational opportunities, and networking platforms that empower their members to thrive in a dynamic and evolving real estate landscape.

**KENT REDDING**  
2024 President  
Austin Board  
of REALTORS



**KIM DALE**  
2024 President  
Williamson County  
Association  
of REALTORS



## NETWORKING EVENTS

24  
JAN

**CODE OF ETHICS CE**  
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PFLUGERVILLE

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25  
JAN

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08  
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22  
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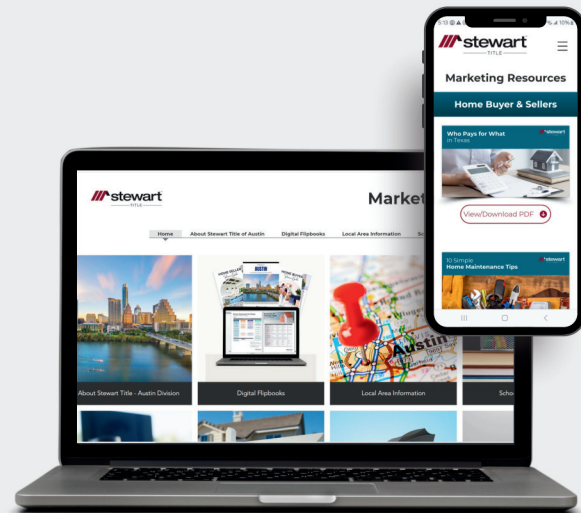
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VP of Business Development  
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Marketing Manager  
(512) 230-7040 cell  
[kathryn.mccurry@stewart.com](mailto:kathryn.mccurry@stewart.com)



**JENNIFER JOHNSON**

Business Development  
(979) 595-5204 cell  
[jennifer.kjohnson@stewart.com](mailto:jennifer.kjohnson@stewart.com)



**LEANN FITCH**

Business Development  
(512) 914-2128 cell  
[leann.fitch@stewart.com](mailto:leann.fitch@stewart.com)







PUBLISHER/PRESIDENT  
**DOREN CARVER**  
doren@myrealtyline.com



ASSOCIATE PUBLISHER  
**TAWANNA CARVER**  
tawanna@myrealtyline.com



EDITORIAL ASSISTANT  
**CAROLINE CARVER**  
caroline@myrealtyline.com

Founded in 1995, RealtyLine is a trade publication for real estate professionals. As a non-subscription publication, it is distributed by the US Postal Service to over 18k+ members of the Austin Board of REALTORS® (ABoR), over 1,800+ members of the Williamson County Association of REALTORS® (WCREALTORS) and the Home Builders Association of Greater Austin, as well as those involved in the real estate industry.

It is our pleasure to be a member of ABoR, WCREALTORS, HBA, and have been designated as an honorary member of the WCR Austin Chapter. We are equally proud to be a Major Investor in TREPAC (2019, 2020).

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**David Weekley Homes** – The Point  
at Rough Hollow Ribbon Cutting



# 2024 - Our Year of Empathy



**KENT REDDING**  
2024 PRESIDENT

At the Austin Board of REALTORS®, we aim to foster a community of belonging among the most engaged and professional REALTORS® in the nation. Being a part of this esteemed Association means being part of something larger than oneself. As real estate agents, we deeply understand this. The heart of our work is putting ourselves in another’s shoes and helping them find “home”. And the impact of that work literally shapes the Central Texas communities we serve.

That’s why I’m naming 2024 as our “Year of Empathy.” Empathy is the bedrock of agent professionalism, fostering trust and rapport not only with your clients but also with fellow real estate professionals. As our marketplace continues to evolve, and ABoR continues to advocate for housing affordability and accessibility, empathy should define who REALTORS® are and guide our interactions.

Empathy is also an essential component to fostering a community of belonging. Our collective strength lies in valuing every voice and every individual, and this commitment to inclusion is what defines the Austin Board of REALTORS® and Unlock MLS.

As a Board, we welcome your feedback, input, ideas, and suggestions. I pledge, alongside my fellow Board members, to listen, learn, and engage honestly and respectfully. We want you to remain engaged members, whether that’s attending one of our signature events such as the Central Texas Housing Summit, listening to the Driving It podcast each week, or just taking advantage of one of the many ABoR benefits available to you, such as a free subscription to Austin Business Journal or Inman Select.

As your 2024 President, I’m committed to leading with empathy and fostering opportunities for you to collaborate and connect. That begins with our Annual Meeting on January 31, for which virtual tickets are still available at [www.ABoR.com/Events](http://www.ABoR.com/Events). We’ll be providing an important legal update and unveiling several new ABoR and Unlock MLS benefits that are coming to you this year. In addition, Dr. Clare Losey, our in-house housing

economist, will share a 2024 forecast for the Central Texas Housing Market.

There’s a lot going on in our industry right now, and I understand that this can feel unnerving. While change can feel uncertain, it also presents us with new opportunities.

If you seek a supportive community where your voice is heard and understood, ABoR will continue to be here for you.





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# Join the PACE: Association Agenda Focuses on Member Goals, Inspiration



**KIM DALE**  
2024 PRESIDENT

As your new Association President for 2024, I'm super excited and humbled to be here. Being President is a big deal, and I take it seriously. I see leaders as people who inspire others, fire them up, and help them succeed by seeing their unique strengths.

I'm grateful for those who came before me, paving the way for our success. And I'm pumped about our new members bringing fresh ideas! Together, we can guide this Association and have another awesome year.

When I started in real estate 11 years ago, I was clueless! I joined the Association just to get MLS access. But then I met with my first client and realized I needed more than that. I needed guidance, education, coaching and support.

So, I watched successful agents and followed their lead. They went to meetings, events, property tours, classes, and more. It was all about learning and growing together, sharing goals and making our profession the best it can be. And guess what? The more they put in, the more successful they were.

Now, things aren't always easy. The market's uncertain, with rising interest rates, lawsuits, and high property taxes. Some members are even leaving the industry. But, as Albert Einstein said, "Every challenge contains an opportunity." That's our motto! We're here to support you with tools, classes, information, and a community that lifts you up. We'll equip you for success, inspire you to get involved, and always be here for you.

My vision is for a collaborative group working towards shared goals. Agents, brokers, and affiliates, all bringing their skills to the table as a strong team. We have amazing committees, dedicated volunteers, and a hardworking staff, all focused on your success. Our Board of Directors are passionate about making this Association even better.

So, what does it mean to be a member? It's more than just MLS access. It's about joining a community of like-minded people who share goals, uphold ethics, contribute to the community, and become masters of real estate.

In 2024, our focus is you, our members. We'll help you set goals, ignite your passion, and empower you to achieve success.



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David Weekley Homes – The Point at Rough Hollow Ribbon Cutting: **David Schneider** of eXp Realty and **Paige D'Adonna** of David Weekley Homes



WCREALTORS Christmas Tree Auction: **Kaitlyn McWhorter** of Compass Real Estate; **Leisa Ormsbee, Michael Avila, Lauren Ormsbee**, all of Realty Texas; and **Renee Damron**



WCREALTORS Installation: **2024**  
**President Kim Dale** and **Jack Stapleton**, both of Realty Texas

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# Build, Connect, Thrive: 2024 with WCR Austin



**DELAINE MCMURRY**  
2024 PRESIDENT

Welcome to 2024, the Women’s Council of REALTORS Austin is very excited for our year. Our event line up has been meticulously curated for our members. This year, our focus is two-fold: fostering robust business-building activities and cultivating an ecosystem of invaluable connection within our community.

The winds of change that swept through the past year have undeniably transformed the landscape of our business operations. Recognizing this we are dedicated to equipping our members with the tools and opportunities needed to not only navigate this shift but also thrive in it. We firmly believe in the power of collective learning and shared experiences to enhance both individual and collective growth.

Against the backdrop of rising costs, we remain steadfast in our commitment to maximizing value for our members. Through strategic partnerships and innovative programming, we strive to deliver exceptional educational opportunities at accessible price points. Moreover, our robust community initiatives offer unique avenues to deepen connections within our networks and express gratitude to those who enrich our lives — be it colleagues, clients, or family.

For those curious about the Women’s Council of Realtors Austin, we extend a warm invitation to join one of our monthly business-building and accountability sessions. These gatherings offer a welcoming space to introduce yourself, witness the essence of our community, and discover the multitude of benefits we offer.

We eagerly anticipate your presence at our upcoming events. To catch a glimpse of the enriching experiences that await, visit our Facebook page: <https://www.facebook.com/wcr.austin/>



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Women's Council of REALTORS  
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Lariat Holiday Round Up: **Kim Sanders** of Keller Williams Realty and **Jasmine Chowdhury** of Walzel Properties



RRC Luncheon and Installation: **Mark Minchew** of RE/MAX Skyline, **Mary-Lynn Gibbs** of Keller Williams Realty and 2024 RRC State President **Sonia Guardado** of Magnolia Realty

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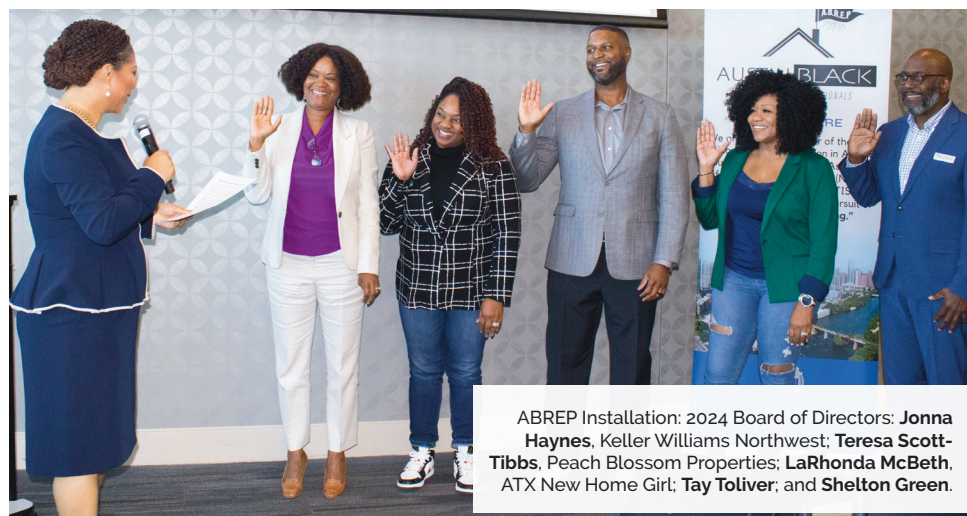
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ABREP Installation: 2024 Board of Directors: **Jonna Haynes**, Keller Williams Northwest; **Teresa Scott-Tibbs**, Peach Blossom Properties; **LaRhonda McBeth**, ATX New Home Girl; **Tay Toliver**; and **Shelton Green**.



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Lariat Holiday Round Up: **Russ Monroe**, **Jerod Bulin**, **Ana Montiel**, **Sherri Monroe**, all of LPT Realty and **Doren Carver** of RealtyLine



RRC Luncheon and Installation: **Mary Anne Lachowsky** of Keller Williams Realty and **Charlie Hensen** of All City Real Estate

  
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**Rose and Cheryl Jenkins** of  
CKJ Realty Group



Sitterle Homes CE Class: **Ariana Villarreal Garza** and **Sayra Navarro**, both of Century 21 Realty



Lariat Holiday Round Up: **Debra Rivera**  
of Spyglass Realty; **Julie Mullen** and  
**Erin Bessner**, both of Pure Realty;  
**Shannon Peterson** of Spyglass Realty  
and **Ingrid Evens** of Pure Realty



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# 2023 AUSTIN REALTOR INCENTIVE SELL MORE EARN MORE PROGRAM

## Congratulations on selling with Drees in 2023!

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You'll earn even more with each subsequent sale with Drees Custom Homes.\*



\*On first closing, selling agent is enrolled in the Earn More rewards program and can take advantage of the 3% standard commission. On second closing, selling agent will receive 4% commission on the sale. On 3rd closing and subsequent closings, selling agent will receive 5% commission. Program begins April 1, 2023 and runs through March 31, 2024. All bonuses, including Earn More rewards, will be paid on the settlement statement at closing. Realtor must have written authorization from their Broker and a completed W-9 form to be paid by any other method. Earn More rewards applies to individual Realtor sales only, no team sales. Must be a licensed Texas Realtor. Programs subject to change or termination without notice. See Drees Market Manager for additional information on Realtor Rewards Program.



ABREP Installation:  
Lifetime Achievement  
Award winner **Robert  
Wright** and 2024  
President **Janna LaGrone-  
Haynes** of Keller Williams  
Realty



Capital Title Tamales  
and Toddies  
\*submitted by Capital Title



AMBA Holiday Happy Hour:  
2023 Board of Directors





David Weekley Homes  
- The Point at Rough  
Hollow Ribbon Cutting:  
**Jackie Van Meter**  
of David Weekley  
Homes and **Mary Anne  
McMahon** of RE/MAX



Priority Settlement Group CE Class: (fourth from left) **Michael Schwartz**, president, Texas Region of Priority Settlement Group.



Women's Council of REALTORS  
Installation: **Cheryl Jenkins** of CKJ Realty  
Group, **Patricia Perez** and **Jennifer Lish**  
of Coldwell Banker REALTORS



Sitterle Homes  
CE Class: **Shana  
Hanchey** of Realty  
One Group Prosper  
and **Kira Grenier** of  
Sitterle Homes

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**MODEL HOMES OPEN, TOUR TODAY!** Welcome to Lariat, the new master-planned community for those in pursuit of a good, quality, meaningful life. Whether it's pond fishing, staying cool in our future resort-style pool, getting competitive on one of our planned sport courts—or playing frisbee with the dog on one of our many green spaces coming soon, Lariat will be sure to keep you and your family entertained, fit, and connected for years to come.

**RTX ★ RANDOLPH TEXAS DEVELOPMENT**

- Short Drive to Georgetown, Leander, Cedar Park
- Planned Trail System
- Sports Courts in Future Phases
- Dock & Fishing Pond

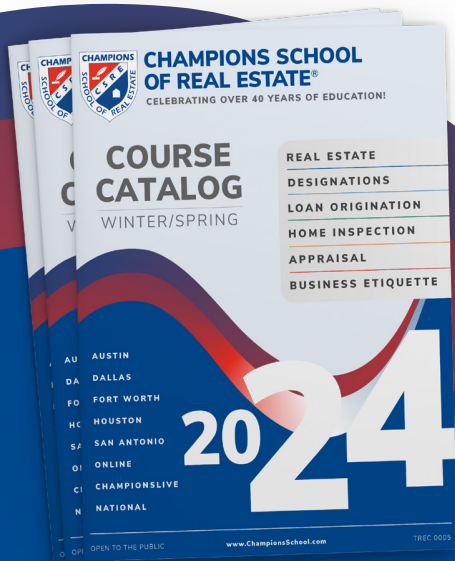
- The Watering Hole Pool Complex and Splash Pad, Coming Soon
- The Junction Pavilion, Coming Soon
- Future Dog Park





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AYREP Ugly Sweater Bar Crawl:  
**Emily Bibby** of SoCo Advisory Group, **Jonathan Richards** of Sky Realty Austin and **Daniel Pryce**



Capital Title Shop Til You Drop: **Adrian Dukes** of Realty Austin and **Joni Sellers** of Keller Williams Realty



Priority Settlement Group CE Class: **Wariya Fontaine** of Central Metro Realty, **Markus Overhue** and **Angelica Leon James**, both of Priority Settlement Group



Women's Council of REALTORS Installation: **Carissa Chandler** and **Laura Finkenbinder**



Women's Council of REALTORS Installation:  
 Outstanding Performance Award winner **Tanya Chappell** of Pacesetter Properties



RRC Luncheon and Installation: **Denise Brom** and **Rhedd Carle**, both of Magnolia Realty



Lariat Holiday Round Up: **Randy Rollo** of Randolph Texas Development and **Jill Wasik**